

Consensus HY 2022/23: Estimates vs Actuals

Estimates: 12 out of 13
collected: March 2023

Group (in CHF m)	Volume (tsd tonnes)	Revenue	EBITDA	EBIT recurring	Net profit reported	Free cash flow
Consensus	1,138.6	4,239.3	447.3	321.7	222.5	-192.5
High	1,156	4,389	521	332	285	-150
Low	1,125	4,121	422	311	203	-235
ACTUAL Beat (+) / Miss (-)	1,130 -0.7%	4,180.7 -1.4%	466.9 +4.4%	348.4 +8.3%§	234.7 +5.5%	-181 -6.0%

By Product (in CHF m)	Volume (tsd tonnes)	ACTUAL	Beat (+) / Miss (-)	Revenue	ACTUAL	Beat (+) / Miss (-)
Gourmet & Specialties	147.7	146.4	-0.9%	733.6	733.8	0%
Food Manufacturer	763.1	756.6	-0.9%	2,449.7	2,499.6	+2.0%

Note: due to rounding, numbers might not sum-up

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By Region (in CHF m)	Volume (tonnes)	Revenue	EBIT recurring
EMEA	518.7	1,748.5	183.4
ACTUAL Beat (+) / Miss (-)	517.6 -0.2%	1,842.5 +5.4%	205.1 +11.8%
Americas	308.47	1,122.6	106.3
ACTUAL Beat (+) / Miss (-)	304.0 -4.4%	1,114.9 -0.7%	116.2 +9.3%
Asia-Pacific	82.8	286.4	32.4
ACTUAL Beat (+) / Miss (-)	81.3 -1.7%	276 -3.6%	28.7 -11.5%
Global Cocoa	227.0	1,082.4	50.5
ACTUAL Beat (+) / Miss (-)	227.8 +0.4%	947.4 -12.5%	52.1 +3.2%

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