



News Release

Barry Callebaut: Previous year's restated figures due to first-time application of IFRS 8 ("Operating Segments")

Zurich/Switzerland, October 25, 2010 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce its full year sales figures of fiscal year 2009/10, ended August 31, 2010, on Nov 4, 2010.

As announced in January 2010, Barry Callebaut has adapted its reporting structure as from fiscal year 2009/10 onwards, as a consequence of the first-time application of IFRS 8 ("Operating Segments"). This standard requires that the reported operating segments correspond to the internal management reporting used by the chief operating decision maker. Accordingly, Barry Callebaut reports by region. The globally managed "Global Sourcing & Cocoa" business is reported as a separate operating segment like a region.

The product groups are basically unchanged compared to the previous Business Unit reporting view; differences to the figures published in 2008/09 result from a reclassification of certain Food Manufacturer Products into Consumer Products.

For comparison reasons, the Group's previous year figures (fiscal year 2008/09) are now presented in the new reporting structure in the table below, the same format in which the full year numbers will be released on November 4, 2010, at 7:00am CET.



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Key sales figures for the twelve months of fiscal year 2008/2009
– PREVIOUS YEAR'S FIGURES ONLY

		Change in %		12 months up to Aug 31, 2010	12 months up to Aug 31, 2009
		in local currencies	in reporting currency		
<u>GROUP</u>					
Sales volume	mt				1,213,610
Sales revenue	CHF m				4,880.2
EBITDA	CHF m				456.1
Operating profit EBIT	CHF m				350.8
Net profit for the year	CHF m				226.9
<u>BY REGION</u>					
Global Sourcing & Cocoa					
Sales volume	mt				196,808
Sales revenue	CHF m				748.9
EBITDA	CHF m				72.6
Operating profit EBIT	CHF m				52.5
Europe					
Sales volume	mt				723,099
Sales revenue	CHF m				3,056.3
EBITDA	CHF m				311.4
Operating profit EBIT	CHF m				252.7
Americas					
Sales volume	mt				252,159
Sales revenue	CHF m				901.1
EBITDA	CHF m				100.9
Operating profit EBIT	CHF m				86.3
Asia-Pacific					
Sales volume	mt				41,544
Sales revenue	CHF m				173.9
EBITDA	CHF m				36.1
Operating profit EBIT	CHF m				29.2



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		Change in %		12 months up to Aug 31, 2010	12 months up to Aug 31, 2009
		in local currencies	in reporting currency		
<u>BY PRODUCT GROUP</u>					
Industrial Products					
Sales volume					963,858
Cocoa Products					196,808
Food Manufacturer Products					767,050
Sales revenue					3,354.5
Cocoa Products					748.9
Food Manufacturer Products					2,605.6
EBITDA					335.8
Operating profit EBIT					273.5
Food Service / Retail					
Products					
Sales volume					249,752
Gourmet & Specialties Products					113,466
Consumer Products					136,286
Sales revenue					1,525.7
Gourmet & Specialties Products					619.0
Consumer Products					906.7
EBITDA					185.2
Operating profit EBIT					147.2



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Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.9 billion for fiscal year 2008/09, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finished product on the store shelf. Barry Callebaut is present in 26 countries, operates about 40 production facilities and employs about 7,500 people. The company serves the entire food industry, from food manufacturers to professional users of chocolate (such as chocolatiers, pastry chefs or bakers), to global retailers. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. The company is actively engaged in initiatives and projects that contribute to a more sustainable cocoa supply chain.

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Financial calendar for fiscal year 2009/10 (September 1, 2009 to August 31, 2010):

Full-year results 2009/10
Annual General Meeting 2009/10

November 4, 2010, Zurich
December 7, 2010, Zurich

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