



News Release

Previous Q1 restated figures due to consumer divestment

Zurich/Switzerland – December 11, 2012 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on January 16, 2013 its three-month key figures of fiscal year 2012/13, ended November 30, 2012.

As announced in November 2012, Barry Callebaut completed the sale of its factory and the related business in Dijon (France) to “Chocolaterie de Bourgogne” concluding with this the final step to dispose of all its consumer activities. For comparison reasons, the Group's previous Q1 figures for the fiscal year 2011/12 were restated as presented in the table below. Restatements mainly reflect the impact of the divestment of Dijon. The same format will be used for the presentation of the Q1 figures for the fiscal year 2012/13.

Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.8 billion (EUR 4.0 billion / USD 5.2 billion) for fiscal year 2011/12, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finest chocolate product. Barry Callebaut is present in 30 countries, operates around 45 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

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News Release

Group key sales figures for the first 3 months of fiscal year 2012/13 – from continuing operations

Restated figures Q1 2011/12 due to consumer divestiture

		Change in %		
		in local currencies	in reporting currency	
				3 months up to Nov 30, 2012
				3 months up to Nov 30, 2011
Group				
Sales volume	Tonnes			358,567
Sales revenue	CHF m			1,255.8
By Region				
Europe				
Sales volume	Tonnes			189,020
Sales revenue	CHF m			614.8
Americas				
Sales volume	Tonnes			91,460
Sales revenue	CHF m			282.2
Asia-Pacific				
Sales volume	Tonnes			13,193
Sales revenue	CHF m			56.4
Global Sourcing & Cocoa				
Sales volume	Tonnes			64,894
Sales revenue	CHF m			302.4
By Product Group				
Sales volume	Tonnes			358,567
Cocoa Products	Tonnes			64,894
Food Manufacturers Products	Tonnes			252,641
Gourmet & Specialties Products	Tonnes			41,032
Sales revenue	CHF m			1,255.8
Cocoa Products	CHF m			302.4
Food Manufacturers Products	CHF m			743.8
Gourmet & Specialties Products	CHF m			209.6